



# Equity Financial Mortgage Services

## Dedicated to mortgage brokers

At Equity, our mortgage business is built around serving mortgage brokers. We understand your requirements for quick turn-around times and superior customer service. We do not work with the public directly – mortgage brokers are our sole focus.

### Alternative mortgage solutions

We specialize in alternative mortgage solutions for those encountering hurdles with other lenders. These candidates often include:

- Applicants with imperfect credit
- Applicants with thin or non-existent credit histories
- Discharged bankrupts
- Self-employed or small business owners
- New immigrants

If your client is looking to purchase or refinance, give Equity the opportunity to help. Equity offers mortgages for:

- Single-family homes (1-4 units)
- High or low-rise condominiums
- Detached or semi-detached homes

Equity provides financing for:

- Purchases
- Refinances
- Equity take out
- Debt consolidation

Choose Equity for your clients' mortgage needs. You'll experience our superior customer service and your clients will be that much closer to achieving their goals.

## The Equity Edge: with you all the way

Equity brings an entirely new spirit to the street. In an industry where many lenders fail to recognize the value of quality service, Equity promises a new level of responsiveness and respect.

When you partner with Equity, you speak with real mortgage experts. Expect to have your questions and requests answered by a mortgage professional who has the authority to make decisions. This ensures that your deals are completed efficiently and accurately.

Equity also utilizes convenient online tools, such as Filogix and MorWEB, to further facilitate fast turn-around times.

Experience the Equity Edge. With you all the way.

**"At Equity we are dedicated to you, our broker partner. We want you to contact us for common sense and out-of-the-box thinking, so you can better serve your clients. We'll help you get deals done – our underwriting department has the power to make fast decisions."**

**Nick Kyprianou**  
CEO, Equity Financial Trust Company

### Contact Equity Financial Mortgage Services today

**Tina Thorne**  
*Residential Mortgage Underwriter*  
T 416.342.7944  
tthorne@equityfinancialtrust.com

**Risha Cooke**  
*Assistant Vice President,  
Mortgage Underwriting*  
T 416.342.7941  
rcooke@equityfinancialtrust.com

**Anthony Pistillo**  
*Residential Mortgage Underwriter*  
T 416.342.7945  
apistillo@equityfinancialtrust.com



# Equity Financial Trust: A higher level of service

Equity Financial Trust Company is a federally chartered trust company known for working closely with mortgage brokers and their clients. We cut through red tape to offer highly responsive customer service and fast decisions.

The world of finance continues to change and we welcome that change. If you're ready to take advantage of the next generation in client service and efficiency, you're ready for the Equity Edge.